

## Finance Committee Meeting

Community Center, 3 East Main Rd. Peru, MA

Thursday, August 10, 2023 @ 6:00 P.M.

1. **Call to order:** Fin Com Chairman Hickling called the meeting to order at 6:02 p.m.
2. **Roll Call Finance Committee:** Finance Committee Chairman Paul Hickling present, Finance Committee Member Sam Haupt present, Fin Com member Robin Wadsworth present, Fin Com member Doug Haskins present, Fin Com member Jesse Pelkey present.  
Public: Kimberly Wetherell and Heather Brooks
3. **State recording status:** Robin Wadsworth Fin Com member and Kimberly Wetherell
4. **Discussion and vote to reorganize Finance Committee:** Fin Com member Haskins motion to appoint Paul Hickling as Chairman, Fin Com member Haupt second, 5-0
5. Discuss the possibility of Special Town Meeting in September to address:
  - Tax Collector 12,360 x 3 % \$ 370.80
  - Treasurer \$12,360 x 3 % \$ 370.80
  - Assessor Salary \$ 971.00
  - Town Clerk Module \$ 2,495.00 plus \$595.00 per year
  - Rescue Truck \$86,565.86
  - Petes's Tires \$ 355.00

Tax Collector and Treasurer Salaries were discussed. FY23 work sheet increased both salaries to \$12,000 the additional 3% was omitted on the worksheet. The error was not discovered until after Annual Town Meeting.

Assessor Salary was reduced from \$3,471 to \$2,500. The Board of Selectmen agreed that by Ms. Lecours working every Monday evening the salary should be reinstated. Fin Com Member Wadsworth felt that Patriots Properties is paid enough that Sue Koziara shouldn't have to work all those hours and the Assessors are overpaid. Fin Com member Wadsworth also felt that Ms. Lecours is being overpaid for just signing paperwork. Fin Com Chairman Hickling mentioned that Ms. Lecours has experience as an Assessor for the last 10 years and her rate of pay should be level funded from FY23. Fin Com member Wadsworth doesn't agree with level funding Assessor Salary. Fin Com member Wadsworth questioned why the third Assessor would still only receive \$2,500,

TA Walker mentioned that Sue Koziara had spoken to the Board of Selectmen about tiering the Assessor's positions like neighboring towns.

Fin Com Chairman Hickling mentioned a joint Board of Selectmen and Finance Committee meeting and inviting Assessor Koziara to the meeting to expand on the positions and salaries. Fin Com member Haupt felt that a Special Town Meeting during the week would work well. TA Walker explained if the Special Town Meeting is held before the tax rate is set that this will go on the FY24 Tax Recap. If the Special Town Meeting is held after the tax rate has been set, the results of STM will go on the FY25 Tax Recap.

Town Clerk dog licensing module quote from LLData Design for \$2,495 plus \$595.00 per year for update. Questions:

How many dogs are picked up each year?

How much revenue from dog licenses?

How much revenue from dog fines?

TA Walker's mentioned that during a monthly meeting with Town Clerk Leach the dog licensing module would make her office more efficient, better tracking, reports readily available to the Police Chief and Animal Control Officer, turnover reporting to the Treasurer with check numbers for efficiency and accuracy. Fin Com member Haskins felt that this can wait until Annual Town Meeting. Fin Com Chairman Hickling asked if the Fin Com should recommend this article for STM. Fin Com Member Haskins motion to table dog licensing module and place as an article at FY25 Annual Town Meeting, Fin Com Chairman Hickling second, 5-0 unanimous vote.

Rescue Truck discussion: Fin Com Pelkey recused himself as Fire Chief. Jesse mentioned that Captain Brooks presentation included estimates from MHQ and Marcotte Ford. The quotes were both around \$86,000 and if this is raise and appropriate on STM the tax rate would go up by \$1.00. Fin com member Haskins mentioned that if the funds are taken from ARPA this will not affect the tax rate.

Highway Department FY23 invoice for Pete's Tires will need to be placed on STM Warrant for \$355.00. Town Accountant has been notified and their suggestion is to place on STM Warrant because it is a prior year bill. Fin Com member Haskins also mentioned that the engine is gone in the Highway Truck and instead of purchasing a new truck the engine in the Ford 550 will be repaired with a 2-year warranty.

**6. Review and Approve Finance Committee Minutes from 5/17/2023 and 7/13/2023:**

Fin Com member Haskins motion to approve minutes for 5/17/2023, Fin Com Chairman Hickling second, Fin Com member Haupt abstain, Fin Com member Pelkey abstain, vote 2-0.

Fin Com member Haupt motion to approve 7/13/2023 minutes, Fin Com member Haskins second, 3-0.

**7.Public Input:** Fin Com member Wadsworth gave a brief overview regarding Chapter 4 section 53E ½ regarding a revolving account for the Zoning Board of Appeals. Fin Com member Wadsworth mentioned that if this is a new revenue source that did not exist at Annual Town Meeting the revolving account can be added with the certification of Accountant Kinsherf. Ms. Wadsworth then asked TA Walker to confirm with Accountant Kinsherf.

Kimberly Wetherell asked the following questions:

How was 3% was omitted from Treasurer and Tax Collector Salary and how many hours the Treasurer Wendling and Tax Collector Wendling is working per week. TA Walker mentioned that the budget worksheet for FY23 was not updated. The Treasurer/Tax Collector salary was increased to \$12,000 per position plus an additional 3 %. It was an oversight by everyone involved.

Why is the Assessor salary being increased during the year.? Fin Com Member Haskins mentioned that Ms. Lecours is working more hours; therefore, her salary was increased. Kim Wetherell asked why Sue Koziara's salary was increased and now a STM will increase Ms. Lecours salary. Fin Com member Haskins felt that based on her hourly rate level funding FY23 budget was appropriate. Ms. Wetherell wanted to know who signs off on the Assessors time sheets. Fin Com Chairman Hickling mentioned that at the joint BOS and Fin Com meeting all questions will be discussed.

Ms. Wetherell asked where the dog license revenue and dog fine revenue go. TA Walker mentioned the licenses and fines go into the general fund and becomes part of free cash. Ms. Wetherell wants to know where the dog fines go.

Kimberly Wetherell asked why is the engine in the highway truck is gone and how long before the engine can be replaced. Fin Com Haskins said the engine does not have compression and it will take 8.5 months to replace the engine. Fin Com member Haskins also stated that the Ford 550 is 5 years old, does not have any compression and has about 42,000 miles on the engine. Fin Com member Haskins also felt that instead of waiting for a motor they could have the motor rebuilt for around \$27,000 plus the rebuilt engine would have a two-year warrantee. A new truck would cost around \$70,000 for truck plus \$40,000-\$50,000 for a plow and sander.

Finance Committee member Haskins mentioned that the total available ARPA funds will be available Monday night.

Fin Com Chairman Paul Hickling mentioned that there would be a joint Finance Committee/Board of Selectmen's meeting August 24, 2023, at 6:00 p.m.

8. Adjourn: Fin Com Chairman Hickling motion to adjourn meeting at 7:12 p.m. Fin Com member Haupt second, 5-0

Items used:

Finance Committee minutes from 5/17/2023 and 7/13/2023

Highway Department-Pete's FY23 invoice

LL Data Design-quote for Town Clerk

Rescue Truck-quotes

Sign in sheet

Respectively submitted,

*Terry L. Walker*

*Town Administrator*

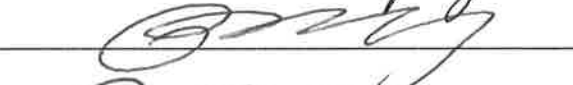
Douglas Haskins, Fin Com Member



Samuel Haupt, Fin Com Member



Paul Hickling, Fin Com Chairman



Jesse Pelkey, Fin Com Member



Robin Wadsworth, Fin Com Member



Date signed: 8/24/2023

Received 8/24/2023 Kim Leach, Town Clerk



Remit To:  
Main Office  
275 East Main Street  
Orange, MA 01364  
(978) 544-8811  
www.petestire.com

**MASSACHUSETTS**  
ORANGE (978) 544-8811  
GARDNER (978) 632-7697  
NORTHAMPTON (413) 586-8815  
SHREWSBURY (508) 754-9876  
WOBURN (781) 721-9070  
RANDOLPH (781) 986-8473  
SPRINGFIELD (413) 738-8700  
WESTBOROUGH (508) 871-1150

**NEW HAMPSHIRE**  
AMHERST (603) 672-8973  
W. CHESTERFIELD (803) 814-8066  
MANCHESTER (603) 669-5432  
**CONNECTICUT**  
SOUTH WINDSOR (860) 291-9615  
WATERBURY (203) 754-2156  
DANBURY (203) 743-7648  
FRANKLIN (860) 642-7577

**VERMONT**  
WHITE RIVER JCT (802) 291-9216  
RUTLAND (802) 747-0752  
MONTPELIER (802) 839-1924  
NEW HAVEN (802) 453-2106  
MIDDLEBURY (802) 388-4053  
WILLISTON (802) 651-0841  
**RHODE ISLAND**  
PROVIDENCE (401) 521-2240

SOLD TO: PER-TOWN OF PERU, MA  
3 EAST MAIN RD SUITE 110  
PERU MA 01235

12342/03

SHIP TO: SAME

INVOICE# 568265

CUST. PO#	MAKE-MODEL	PLATE /ST	MILEAGE	TELEPHONE	RTR	SLM	SHIP VIA	ORDER#/DATE	PAGE	REMARKS
				(413) 655-8224						
				(413) 623-6456	0	10	N/A	556035	1	
INV DATE	INVOICE #	PREV INVOICE #	TERMS							OPENED BY OPER
06/26/2023	568265		NET 10TH				06/26/23	09:46:04	42	42
STOCK#	SIZE	DESCRIPTION		ORDER	SHIP	PREV	U-PRICE	T	FET	EXTENSION
ORDS		OTR SCHEDULED SERVICE PER HOUR		2	2		160.00 00		.00	320.00
OTRSURCHAR	OTR	FUEL SURCHARGE PER CALL		1	1		35.00 00		.00	35.00
MN		THANK YOU, MIKE		1	1		.00 00		.00	.00

METHOD OF PAYMENT:

CHARGE: 355.00  
CHANGE: .00

PRINTED NAME:

SIGNATURE:

Slm: LARRY HARGETT

PARTS	LABOR	TAX \$	TAXABLE AMT	TAX	FET	MISC AMT	INVOICE TOTAL
	355.00		Customer Resale No.				PLEASE PAY THIS AMOUNT
			308472				355.00

# LL Data Designs LLC

PO Box 114  
Milton, DE 19968

401-258-0493  
lldatadesigns@gmail.com  
LLDATADESIGNS.COM

<b>To:</b>	Town of Peru 3 East Main Road Suite 102 Peru MA 01235	<b>Proposal Date: 7/17/2023</b> <b>Proposal #23-034-P</b> <i>This proposal expires after 60 days</i>
<b>Contact:</b>	Kim Leach townclerk@townofperuma.com Tel # 413-655-8312 Ext. #102	

## Peru MA, MA Database Proposal

### Dog and Multi Pet License Database

- Resident Information
- Multiple dogs' information for each resident
- Search, Name, Dog Tag, Rabies Tag
- Multi Pet Information
- Dog License
- Payment Receipt
- History
- Report, by Name, Breed, and Address
- Renewal Notice
- Installation
- Compatible with MS Access 2010,2013, 2016, 2019 and 365
- Free 3 months Maintenance and Support

### Boards and Commission Database

- Applicant Form
- Board, Commission and Committee Form
- Board, Commission and Committee Roster
- Retired members list
- Interested Applicants
- Applicant History
- Vacancy Report
- Expiration of term Report
- List of appointed names and address
- List of not appointed names and address
- List of interested applicant names and address
- Letter of Appointment
- Open Meeting Acknowledgement
- State Ethics
- Annual Distribution 2 reminders
- Ethics Online Training Certificate (2 Years)

- Installation
- Built in Microsoft Access –Supporting Versions 2010, 2013, 2016 and 365
- Free 3 months Maintenance and Support

	Dog Database	\$2495.00
	Board and Commission Database	\$2895.00
	Total Database	\$5390.00
	Promotional Discount 10% for purchase of 2 databases	\$539.00
	<b>Total</b>	<b>\$4851.00</b>

The database is an MS Access file. You will need MS Access to run the database. If you do not have MS Access, you will need a computer that has a full version of MS Access. All other computers can run the database with a free MS Access runtime. The database can be shared between users. The database users need to have access to the drive or server that the database is being stored.

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### 3 Year Required Annual Maintenance Schedule

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Maintenance separately invoiced 3 months after database installation

Dog Database \$595.00

Year 1	Due 3 mos. after installation	\$ 595.00
Year 2	Due 15 mos. after installation	\$ 595.00
Year 3	Due 27 mos. after installation	\$ 595.00

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### Annual Maintenance and Support Agreement

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- Phone support and remote support
- All upgrades and changes made to Forms and Reports
- Yearly maintenance of database structure
- Includes 3 hours transitional training for staff changes and or staff training

#### LL DATA DESIGNS DISCOUNTS FOR 2023 (Purchase Multiple Databases at One Time)

2 Databases	10%
3 Databases	15%
4 or more databases	20%

### Databases by LL Data Designs LLC:

- Boards and Commission
- Business Certificates, Fuel Storage and Event Permits
- Business Licensing
- Cemetery
- Daily Receipt Log
- Dog License
- Election Worker Schedule and Payroll
- Landlord Tracking Database
- Parking Tickets
- Planning and Zoning (Clerks)
- Probate Database
- Public Record Tracking
- Taxi Permits
- Vitals Database
- Voter Check In (VCI)
- Yard Sale Database





white

Peru, MA

Contact Name: Jesse Pelkey, Chief of Department

Company/Dept: FIRE

Street Address: 11 E Main Rd

City, State, Zip: Peru, MA 01235

Phone: (413) 441-7023(c.)

E-Mail: [perufirechief@gmail.com](mailto:perufirechief@gmail.com)

Date: 6.28.2023

Valid Through : 60 days \*

Customer #:

Contract: PCC 23-26

Sales Rep: Steven Anderson

CONTRACT LINE REFERENCE	LINE DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE
W3H/640A	[Fleet] 2023 Ford Super Duty F-350 DRW (W3H) XL 4WD Crew Cab 179" WB 60" CA	\$ 49,190.00	1	\$ 49,190.00
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas (Standard)	\$ -	1	\$ -
44G	Transmission: TorqShift 10-Speed Automatic	\$ -	1	\$ -
X4L	Limited Slip w/4.30 Axle Ratio	\$ -	1	\$ -
64J	Wheels: 17" Forged Steel	\$ 377.30	1	\$ 377.30
T8M	Tires: LT245/75Rx17E BSW A/T	\$ -	1	\$ -
188	Platform Running Boards	\$ 161.70	1	\$ 161.70
41P	Transfer Case Skid Plates	\$ 436.10	1	\$ 436.10
43C	120V/400W Outlet	\$ 98.00	1	\$ 98.00
473	Snow Plow Prep Package	\$ 171.50	1	\$ 171.50
512	Spare Tire, Wheel & Jack	\$ 245.00	1	\$ 245.00
61J	4-Ton Hydraulic Jack	\$ 343.00	1	\$ 343.00
59H	Center High-Mounted Stop Lamp (CHMSL)	\$ -	1	\$ -
61L	Front Wheel Well Liners (Pre-Installed)	\$ -	1	\$ -
678	410 Amp Dual Alternators	\$ 176.40	1	\$ 176.40
76C	Exterior Backup Alarm (Pre-Installed)	\$ 112.70	1	\$ 112.70
86M	Dual 68 AH/65 AGM Battery	\$ 171.50	1	\$ 171.50
872	Rear View Camera & Prep Kit	\$ -	1	\$ -
Z1	Exterior 1:Oxford White	\$ 406.70	1	\$ 406.70
A5	Interior:Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat	\$ -	1	\$ -
	Potential 2024MY Increase	\$ -	1	\$ -
	Remainder of Factory Equipment for this Trimline	\$ 4,912.00	1	\$ 4,912.00
	<b>PCC Ford Contract Total :</b>		1	\$ 56,801.90

SERVICES	MHQ Graphics Package "A" - Chevron				
SERVICES	MHQ Graphics Package "C" (does not include full/high int. chevron)	\$ 395.00	1	\$	395.00
236	Federal Signal Micro Pulse Ultra MPS620U-DUAL color - Pair/Grittle	\$ 695.00	1	\$	695.00
27	Federal Signal 53" ALLEGIANT ALGT53, lightbar DUAL color	\$ 322.00	2	\$	644.00
103	Federal Signal Pathfinder PF200R	\$ 1,832.00	1	\$	1,832.00
112	Federal Signal OBDCABLE25-2 Ford PiU 2020+ vehicle interface cable	\$ 1,195.00	1	\$	1,195.00
110	Federal Signal EXPMOD-24 output expansion module	\$ 246.00	1	\$	246.00
TAB3	Whelen wig wag	\$ 361.00	1	\$	361.00
249	Federal Signal Corner LED system 416900XZ-XX - DUAL color, 12-LED, Pair	\$ 155.00	1	\$	155.00
243	Federal Signal Micro Pulse Wide Angle MPSW9-XX - DUAL color/Pair - Front Fenders/rear wheels/rear body	\$ 235.00	1	\$	235.00
120	Federal Signal ES100C siren speaker	\$ 415.00	8	\$	3,320.00
TAB3	Magnetic Mic Clip(s) #MMSU1	\$ 370.00	1	\$	370.00
402	Central Wiring Harness/Power Distribution System CH27120	\$ 45.00	2	\$	90.00
TAB3	Whelen DUO LED Dome Lights (ea.) - front seats 3SRCDCR / PLSW30	\$ 750.00	1	\$	750.00
443	Havis #C-2410 & C-TMW-24, 24" console with 24" track mount F150-550/Exped	\$ 97.92	1	\$	97.92
TAB3	Dual 12v outlets w/dual USB CLP2PS1USB 1 console, 1 ea center body compartment	\$ 540.00	1	\$	540.00
463	Havis Side Mount Arm Rest CARM102	\$ 150.00	3	\$	450.00
TAB3	Havis 3" accessory pocket, 2.5" deep C-AP-0325	\$ 80.00	2	\$	160.00
TAB3	Havis Adjustable Dual Internal Cup Holder CUP21001	\$ 64.00	1	\$	64.00
TAB3	9' long steel service body - DRW chassis	\$ 75.00	1	\$	75.00
TAB3	Cross body forward through compartment for steel utility body	\$ 15,249.00	1	\$	15,249.00
TAB3	Inside compartment rope lighting (LED)	\$ 1,355.00	1	\$	1,355.00
SERVICES	Rhino Coat Utility body w/Tops and Rear Step	\$ 655.00	1	\$	655.00
	<b>PCC AfterMarket Equipment Contract Total :</b>	\$ 1,000.00	1	\$	1,000.00
		Cost per Unit :		\$	<b>29,933.92</b>
			Qty :	\$	86,735.82
			Trade :	\$	1.00
		<b>TOTAL :</b>		\$	<b>86,735.82</b>

### TERMS AND CONDITIONS

\*This quote is valid for 60 days from the date of quote. Any purchase orders or approved quotes received outside of the 60 day quote period may be subject to price adjustments. By signing this quote, the customer is agreeing to pay, in full, for all items listed above. Any requests for changes, modifications, replacements, removals or additional items may be subject to additional fees and/or adjusted delivery dates.



Preview Order H064 - W3H 4x4 Crew Chas Cab DRW: Order Summary Time of Preview: 07/28/2023 16:43:49 Receipt: 7/28/2023

Dealership Name: Marcotte Ford Sales Inc

Sales Code : F11062

Dealer Rep. Colby Henderson

Type Fleet

Vehicle Line Superduty

Order Code H064

Customer Name Peru Fire

Priority Code L1

Model Year 2024

Price Level 415

DESCRIPTION

DESCRIPTION

F350 4X4 CREW CHAS CAB DRW/179

120V/400W OUTLET

179 INCH WHEELBASE

SNOW PLOW PREP PACKAGE

TOTAL BASE VEHICLE

JOB #1 ORDER

OXFORD WHITE

SPARE TIRE AND WHEEL

VINYL 40/20/40 SEATS

JACK

MEDIUM DARK SLATE

WHEEL WELL LINERS - FRONT

PREFERRED EQUIPMENT PKG.640A

40 GAL AFT OF AXLE FUEL TNK

.XL TRIM

410 AMP ALTERNATOR

.AIR CONDITIONING -- CFC FREE

EXTERIOR BACKUP ALARM

.AM/FM STEREO MP3/CLK

PRICE CONCESSION INDICATOR

.7.3L DEVCT NA PFI V8 ENGINE

DUAL BATTERY

10-SPEED AUTO TORQSHIFT

REAR VIEW CAMERA & PREP KIT

LT245/75R17E BSW ALL-TERRAIN

SPECIAL DEALER ACCOUNT ADJUSTM

4.30 RATIO LIMITED SLIP AXLE

SPECIAL FLEET ACCOUNT CREDIT

FORD FLEET SPECIAL ADJUSTMENT

FUEL CHARGE

PLATFORM RUNNING BOARDS

NET INVOICE FLEET OPTION (B4A)

14000# GVWR PACKAGE

PRICED DORA

SKID PLATES

ADVERTISING ASSESSMENT

50 STATE EMISSIONS

DESTINATION & DELIVERY

Customer Name:

Customer Email:

Customer Address:

Customer Phone:

Customer Signature

Date

***This is not an invoice.***



## VEH110 Quote Form: Vendor Response

Cells which require input are shaded blue and will turn white when filled. Additional cells are optional.

FOR BIDDING VENDORS: This (Vendor Response) tab must be completed by the bidding vendor and submitted to the purchasing entity. If the bidding vendor would like to submit a separate specification sheet, it must be submitted to the purchasing entity along with this form.

Use one quote form per vehicle specification. Only multiples of the exact same spec'd vehicle can be included on each individual form. For options/upfits/transferred equipment, each line item must be fully populated.

### VENDOR INFORMATION

<b>Legal Name:</b>	Marcotte Ford Sales, Inc.
<b>Company Address:</b>	1025 Main Street, Holyoke MA 01040
<b>Name of Company Contact:</b>	Colby Henderson
<b>Contact Phone:</b>	413-536-1900 (ext.1128)
<b>Contact Email:</b>	chenderson@marcotteford.com

Date of Quote:	7/28/2023	Quote Number:	PERUFIREF350-1	Order By Date:	TBD
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### VEHICLE SPECIFICATIONS / INFORMATION

VEH110 Vehicle #, if Applicable:		Vehicle Being Sourced From:	Factory Order
			If Sourced from Stock, Stock #:
<b>Vehicle Offered</b>		<b>Vehicle Offered</b>	#H064
Model Year:	2024	Seating Capacity:	5
Make & Model:	Ford F-350 DRW Chassis Cab	Exterior Color:	Oxford White
Trim Level:	XL	Interior Color and Material:	Medium Dark Slate Vinyl
Drive Train:	4WD		
Body Code & Pkg.:	W3H 640A		
Engine Details:	7.3L V8	Base Vehicle Contract Price:	\$55,585.00
Engine Designation:	Internal Combustion Engine		
			Quantity of Vehicle Offered:
			1
For Trucks and Vans:	Wheelbase:		Roof Height or Bed Length:

### ADDED DISCOUNTS / INCENTIVES / CREDITS (PER VEHICLE)

Grants		Total Additional Incentives:	
Tax Credits/Rebates	Notes:		
Promo. Discounts			
Volume Discounts			

### ORDER & DELIVERY TIME LINE / DELIVERY LOCATION / TRADE-IN INFORMATION

MY Order Bank Status/Open Date:	7/24/2023	MY Production Status/Dates:	TBD
Lead Time should be referenced in weeks (only use days if less than one week applies):			
Vehicle Lead Time from OEM to Dealer:	6-9 Months	Upfit/Transfer Lead Time at Dealer:	1-2 Months
Vehicle Lead Time at Sub-Contractor:	1-2 Months	TOTAL Order to Delivery Lead Time:	8-12 Months
Delivery Location (from Dealer to Purchaser):		Peru Fire Department	
Delivery Fee (may ONLY be applied when delivery location is outside mainland MA): N/A			
Trade-Ins May Be Allowed to Reduce Acquisition Cost, Based on Applicable Procurement Regulations (not allowed for Executive Branch purchasers):			
Trade-In Details (Year, Make, Model):		Trade-In Value:	

### PRICE SUMMARY

Per Vehicle, Contract Base Price:	\$55,585.00	Per Vehicle, as noted in the applicable sections:	
Total Additional Incentives:	\$0.00	Total Factory Options:	\$2,755.00
Trade in Value, if applicable:	\$0.00	Total Upfit/Transfer/Delivery:	\$28,225.00
<b>TOTAL COST PER VEHICLE:</b> <small>(including all add-ons and incentives)</small>	<b>\$86,565.00</b>	<b>QUANTITY:</b>	<b>1</b>

Based on Pricing, Contract Language Requires Three Quotes be Solicited

**TOTAL PURCHASE PRICE (if move forward with PO): \$86,565.00**

### ADDED FACTORY (OEM) OPTIONS AND PACKAGES (PER VEHICLE)

Quantity per Vehicle:	Factory Code:	Option / Accessory Description:	Price Per Unit (Cost Plus):	Total Per Vehicle:
1	X4L	Limited Slip w/ 4.30 Axle Ratio		\$0.00
1	18B	Platform Running Boards		\$0.00
1	41P	Transfer Case Skid Plates		\$0.00
1	43C	120V/400W Outlet		\$0.00
1	473	Snow Plow Prep Package		\$0.00
1	512	Spare Tire, Wheel & Jack		\$0.00
1	61L	Front Wheel Well Liners		\$0.00
1	67B	410 AMP Dual Alternators		\$0.00
1	76C	Exterior Backup Alarm		\$0.00
1	86M	Dual Battery		\$0.00

1	872	Rear Camera Prep Kit		\$0.00
Factory Options Total (per vehicle):				\$2,755.00

**ADDED ACCESSORIES / UPFIT / TRANSFER OF EQUIPMENT (PER VEHICLE)**

Quantity per Vehicle:	Supplier Brand / Part Code:	Option / Accessory Description:	Price Per Unit (Cost Plus):	Total Per Vehicle:
1	Duramag	9' Duramag Aluminum Service Body, 50" Cabinets, Front cabinets to have pass through compartment with slide out drawer, powder coat white, LED lights, aluminum rear step bumper, Mount kit, Mudflaps		\$0.00
1	SAT	Spray on Bed Liner, Inside of Bed, Top of Compartments		\$0.00
1	Whelen	Four Head LED Warning Light System, RED and Blue Front, Red and Blue rear		\$0.00
1	Whelen	Red Mini Lightbar on Top of Third Brake Light Bracket		\$0.00
1	Whelen	Third Light Roof Bracket		\$0.00
1	SAT	Tow Package w/ OEM 7-Way Plug		\$0.00
1	SAT	3000 Watt Inverter Four Truck w/ Dual Batteries, Remote Outlet Supplied to Rear Assemble		\$0.00
1	SAT	Assemble, Supply and Installation		\$0.00
Accessories / Upfit / Transfer Total (per vehicle):				\$28,225.00

**OTHER TERMS (NOT TO CONFLICT WITH ANY TERM ON VEH110)**

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